

YOUR CUSTOMS PARTNER



FOCUS
Customs Supply Solutions

GÜMRÜK MÜŞAVİRLİĞİ A.Ş.

CustomsAudit
Gümrük ve Dış Ticaret Denetim Danışmanlık LTD. ŞTİ.

OUR STORY



Who Are We?

CustomsAudit, was first established in Turkey to provide consultancy and auditing services in the field of customs and foreign trade. Added value to companies with cost-reducing solutions starting from the planning stage of foreign trade transactions and gave confidence in the management of risks with conformity assessment studies. Our company, which serves as a solution partner to more than a hundred global companies in the field of customs and foreign trade, provides support to companies in the process of obtaining AEO at a global level.

History

CustomsAudit was founded in 2010 by PhD. Mehmet Yıldırım who is former Head of Customs and Smuggling Department, Customs Attaché at Turkish Customs Authority, Customs Director at one of the Big Four companies.

CustomsAudit has been a company that provides audit and consultancy in the field of customs and foreign trade, AEO consultancy, customs and foreign trade legislation and implementation training to more than 100 companies which lead their sectors, both global and local, and always aims to invest in new service branches by expanding its horizons and IT based knowledge.

Focus Customs Brokerage was established as a group company in 2020 in order to combine the experience and knowledge of CustomsAudit with customs clearance and supply chain management. It carries out all customs clearance processes including import, export, transit and bonded warehouse operations throughout Turkey and supports our companies in supply chain management.

Our principles

FOCUS and CUSTOMSAUDIT companies, which aims to provide high quality services with a new generation, young and dynamic staff, who is reliable, transparent, professional, knowledgeable in all aspects of the subject, benefiting from the opportunities of technology, in our customs and supply chain solutions services with its innovative and boutique service approach;

- Providing service model specific to company needs,
- Zero risk principle with a strong internal control mechanism,
- We have adopted the service approach, which is to be solution partner that reaches, not accessible, as our PRINCIPLE.



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FOCUS ON all your customs
related transactions

Our Team

We are a community of solvers combining human ingenuity, experience, and technology innovation to deliver the best Customs and Supply Chain Solutions. We empower our team with the right mindsets and skills to navigate what's next and become transformative leaders the world needs.



WHY CUSTOMSAUDIT and FOCUS?

- 1- Global and Local Expert Team
- 2- Strategic Global Partnership
- 3- Academic and Technical Knowledge about Customs and Foreign Trade
- 4- IT Based Approach
- 5- Cost-Cutting Solutions

Customs Clearance Service

It is essential that all the work to be done at the customs, which is the most important point of the foreign trade process, it must be done accurately, quickly and completely. Each item should be handled independently, tariffing should be done, legal requirements should be made and this work should be done by a person who knows the company and its foreign trade structure. Accordingly, we provide services with the approach of checking the accuracy and validity of each submitted document according to the relevant legislation, writing the customs declaration according to the results of these studies, checking a prepared declaration by another expert, and supporting this with IT solutions that will minimize human mistake.

If the job is not done right, you will always pay unnecessary taxes or chase after the correcting mistakes without realizing it, because if the business is not managed properly, if you try to save the day, you may suddenly face a fine or an investigation. The main point is to know the legislation correctly, to interpret it correctly and to apply it correctly. It takes wisdom and mastery to take advantage of these well-established simplifications, conveniences, regimes that provide economic advantages, and to manage the process quickly with less cost. We do that.

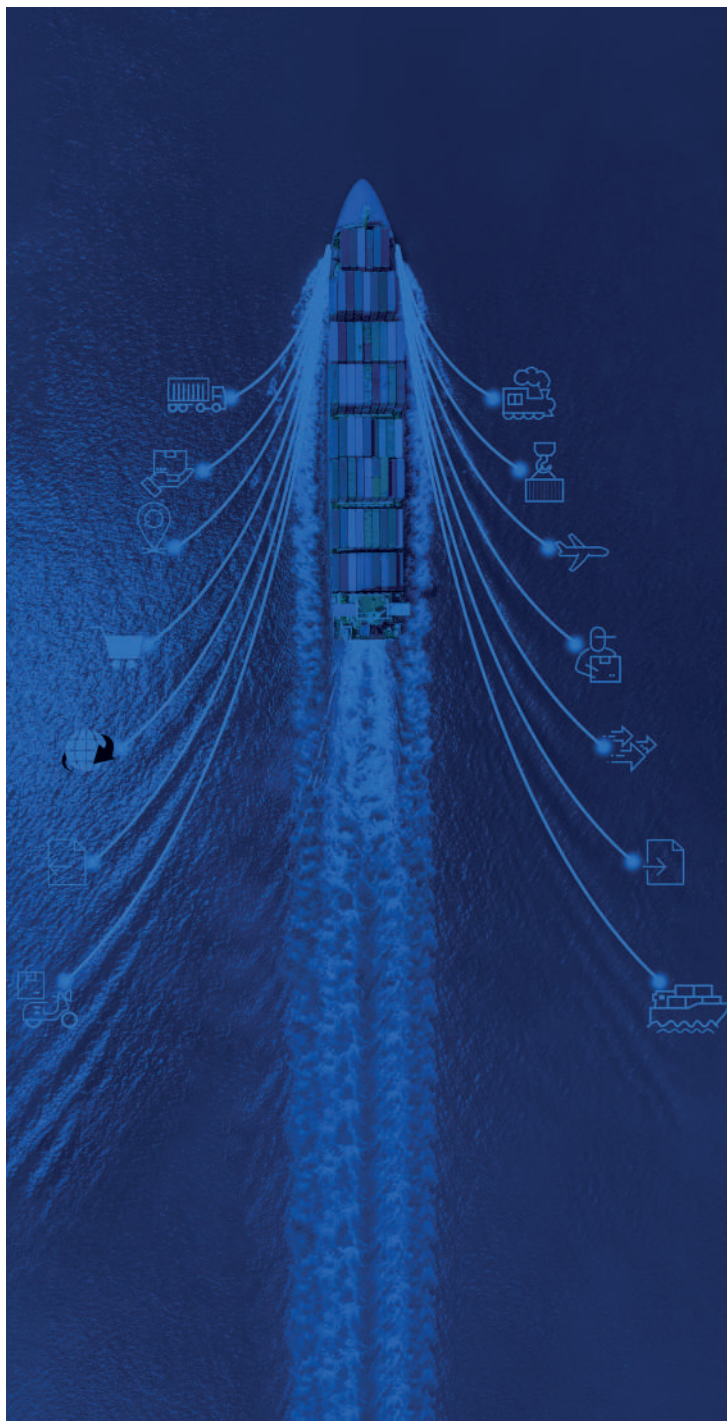
How can we help you, be your strategic partner?

1. Customs Clearance Service
2. Supply Chain Solution
3. Leading Your Global Trade Process
4. HS Code, Origin, Appraisal
5. Project Feasibility Consulting
6. AEO Consulting
7. Customs Compliance Assessment,
8. Pre-Audit, Post Control Audit
9. Legislation Consultancy, Information
10. Follow-up of Legal Affairs
11. Customs and Foreign Trade Trainings
12. Supply Chain development

SERVICES



We have the solution
for a seamless Supply
Chain!



Supply Chain to High-Performance Value Chain Solution

We go one step further in the sector, not only keep the service we provide at the customs point, but also handle your supply chain processes as a whole, including the loading of the goods, transportation, insurance, border crossings, arrival at the country, customs clearance and delivery to the warehouse or to the buyer, we follow all the processes, with instant reporting. We carry out the process on your behalf.

We are aware of the fact that it is important for our companies to consider the supply chain solutions as a whole instead of thinking separately from the customs clearance process. We are also aware of importance of the cost of entry of the goods into stocks and the speed at the optimum point.

By transforming your supply chain into a high-performance value chain with fine touches, we increase your profitability and saving your time by following and coordinating all processes until the goods are sourced from abroad and delivered to your warehouse or buyer. We create value for businesses of all sizes by increasing competition and marketing with the productivity increase we create. You Just order and we'll do the rest...

Leading Your Global Trade Process

We support the determination of the most suitable supply chain solutions for the investments you will make at the global level, the research of customs applications, the examination of the criteria for obtaining origin and the applications of Free Trade Agreements, and thus, the realization of your investments in wide horizons with the least cost.

In this way, we make a difference with our expert team and global business partners in managing your export markets, finding the most effective markets, customs practices you will encounter while exporting and the issues you need to pay attention to.

Project Management for Foreign Trade: We are at your side in producing the most optimum solutions by analysing the processes of our company during the establishment of technological tracking systems in order to increase efficiency at every stage of the supply chain, including customs procedures, from the procurement of goods from abroad to the shipment of goods abroad, and to reduce human mistake.

Managing/Designing the Future: In an increasingly diversified, globalized and highly competitive atmosphere, being aware of the advantages or disadvantages of political decisions, trade agreements or unions is important in making more competitive and accurate decisions. It supports decision points in taking appropriate actions by informing them about the developments in external factors and future developments.

Our Flexible/Modular Structure: Establishment of expert staff employment specific to your company's foreign trade structure, creation of work flow, feedback and reporting specific to your company's needs, creation of archiving systems.



Determination of Hs Code, Origin and Value

Hs Code Determination: HS Code determination is also decisive in terms of trade policy measures and product safety inspections as well as determining the taxes to be paid. In the event that the HS Code of the goods to be imported is determined incorrectly, the entire commercial transaction may fail, and there is a risk of facing serious fines as well as loss. We perform HS Code determination with our expert and competent team.

Origin Determination: Preferential tariffs are applied with bilateral and multinational agreements such as Free Trade Agreements, Pan Euro Mediterranean Origin Cumulation, West Balkans Cumulation of Origin. Depending on the origin of the goods, the taxes to be paid change, as well as gaining a competitive advantage in our exports. For this reason, we determine the origin of the goods in import and export.

Valuation: Agreements with suppliers, price adjustments made in accordance with Transfer Pricing practices, expense sharing invoices made between group companies, debit notes, credit notes, commission invoices, payments such as molds, drawings, design services, capacity increases received from abroad. It changes its value and creates an obligation to declare it to customs. Mistakes to be made in these will result in fine. For this reason, it is an important issue to have knowledge of not only the purchase invoice, but also before and after it, evaluating it, and declaring it to the customs if necessary, and requires knowledge. We are the best at this.



Authorized Economic Operator Certificate

Our expert staff will carry out all the processes with our A to Z consultancy approach regarding the execution of the Authorized Economic Operator Certificate, which enables foreign trade companies to carry out their import and export transactions with the green line at a fast and low cost, and which provides the privilege of conducting transactions with minimum supervision as a credible company in the eyes of the state. We are the company that receives certificate in the fastest and professional way with our commitment to work that minimizes your load.



A Knower
at Customs



Follow Us, Don't Fall Behind at The Customs...

Pre-Audit, Post Control Audit Services: "Take the Risk Under Control"

Our company, which set out to do the right job in the customs clearance process, is aware of the importance of customs transactions, which is a series of declarations, and takes its job seriously by showing the same care in every transaction.

Each declaration and its annexed documents have a special importance in customs. With this approach, we take the risk under control for you with our audit services, both during the execution of our transactions and after the transactions are completed. Before the declaration registration, the transactions are controlled only by our team specialized in the field of audit, apart from our teams that do the work, and after the declaration registration, the declarations are checked randomly and reporting is made. All these processes are carried out with instant/daily/monthly reports and the follow-up of the actions to be taken.

Consulting and Law and Regulations Informing: "Follow Us, Don't Fall Behind at The Customs..."

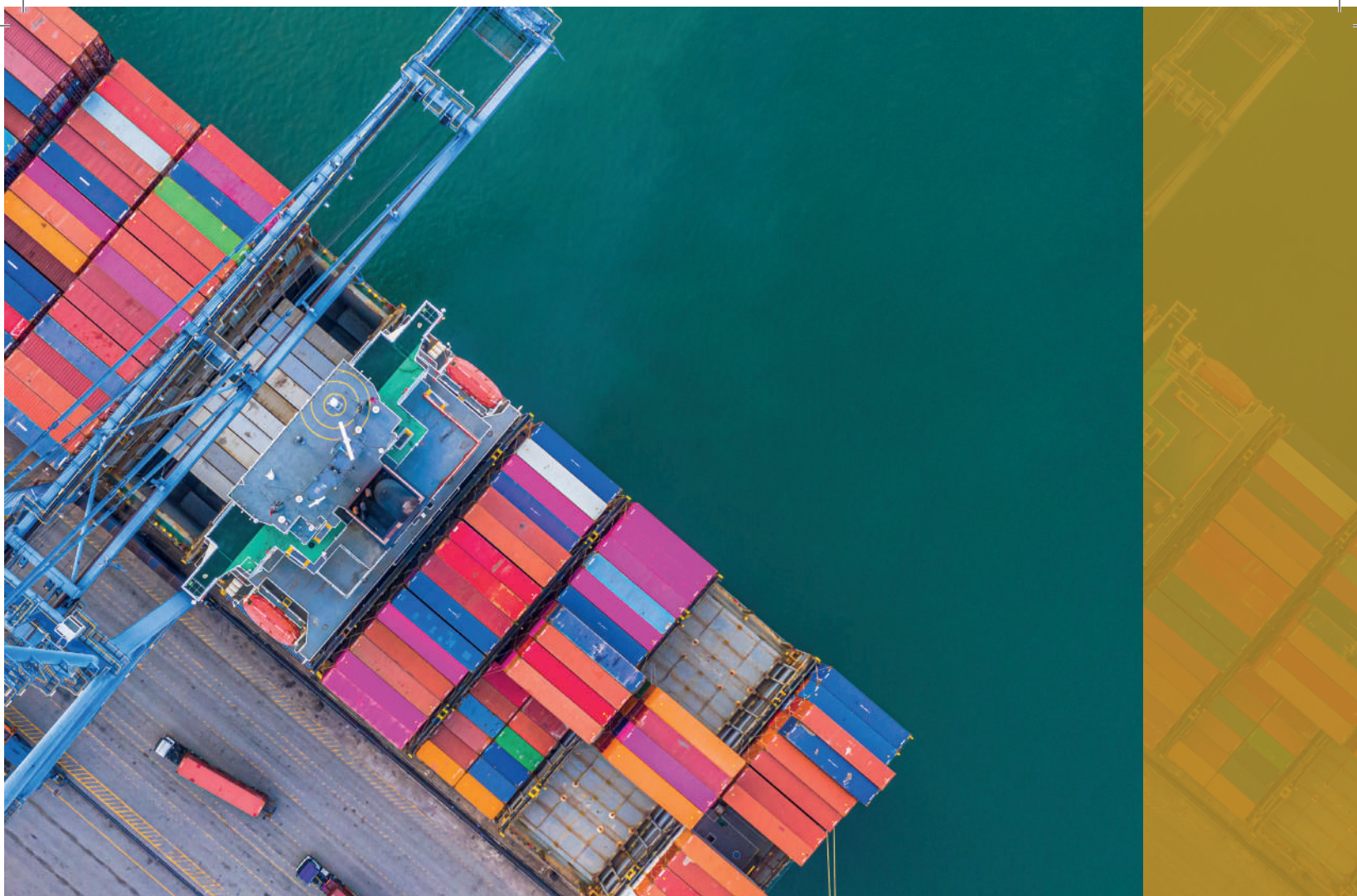
Customs is a living legislation that changes every day. With this in mind, our team, which only follows the legislation and has the experience of interpretation, monitors the changes for you every morning before you start your work, and analyzes and shares the effects in a way that is specific to you. With this service, you can learn about the effect on you instantly thanks to the bulletins prepared specially for you, while not staying behind any developments in customs.

Customs legislation is a grey legislation, open to interpretation. On the other hand, every transaction made at customs is binding and carries criminal risk. We guarantee to provide the most appropriate legislative support in the fastest way by making case-by-case evaluations in all your customs and foreign trade processes.

We follow every issue related to Customs and Foreign Trade instantly, we interpret the effects of the changes on the processes of our esteemed companies and offer suggestions in terms of implementation. We prepare special articles about the topics on the agenda, we examine a topic in depth every month and announce what happened at the customs with our newspaper on a monthly basis. Follow us, don't fall behind at the customs...



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Legal Affairs

- Evaluation of companies in terms of customs and foreign trade legislation, including royalty, expense sharing, writing of distributorship agreements, and assisting in tax planning,
- Examining the existing contracts and determining the necessary actions for the past and future transactions in terms of customs,
- Examining the administrative, tax and fine decisions taken by the customs, assisting in the process management, preparation of objection petitions,
- We are with you in the process of preparing Expert Reports to be submitted to the judicial authorities on a case-by-case basis.
- In addition, we serve you in the stages of litigation, follow-up and concluding with our solution partner, Lawyers.

Customs and Foreign Trade Trainings

We provide training services online or face-to-face with our staff who have an academic notion on every subject about Customs and Foreign Trade legislation that is difficult to follow and risky to implement. The trainings are interactive and visually supported with the participation of the audience.

- Basic Concepts of Customs Value, Origin, Tariff,
- Taxes on Import,
- Customs Regimes,
- Customs Penalties,
- Foreign Exchange Legislation,
- Authorized Economic Operator Status,
- Anti-Smuggling Law,
- Risks in the Supply Chain,
- Vehicle Control, Narcotics, NBC Substances, we are ready to share our knowledge in our training services on many subjects.

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